

ISLAMIC REPUBLIC OF PAKISTAN

MINISTRY OF NATIONAL HEALTH SERVICES, REGULATIONS & COORDINATION

Request for Proposal

**For the Feasibility Study for Establishment of State-of -the Art Tertiary Care
Hospital at AJK, GB, Merged Districts, Chitral & Baluchistan.**

Ref No. 10-1/2024/P&D.



**Ministry of National Health Services Regulation &
Coordination**

28th January, 2025

DISCLAIMER

1. The information contained in this Request for Expression of Interest (EOI) document or subsequently provided to applicants, whether verbally or in written form by or on behalf of Ministry of National health services Regulations and Coordination (M/o NHR&C), shall be subject to the terms and conditions set out in this EOI document and any other terms and conditions subject to which such information is provided. The interpretation of all contents of this EOI is as per M/o NHR&C understanding.
2. This EOI document does not purport to contain all the information each applicant may require. This EOI document may not be appropriate for all persons, and it is not possible for M/o NHR&C to consider the investment objectives, financial situation and particular needs of each applicant who reads or uses this EOI document. Certain applicants may have better knowledge of the proposed project than others. Each applicant should conduct its own investigations and analysis and should check the accuracy, reliability and completeness of the information in this EOI document and obtain independent advice from appropriate sources. M/o NHR&C makes no representation or warranty and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the EOI document.
3. M/o NHR&C may, in their absolute discretion, but without being under any obligation to do so, update, amend, add to any or all of the provisions or supplement the information of this EOI document or cancel the present invitation and call for fresh invitations. Such changes would be intimated to all applicants using this EOI Document.
4. M/o NHR&C reserves the right to reject all Expression of Interests (EOI) submitted in response to this EOI Invitation prior to the acceptance of an EOI according Public Procurement Rules (PPRA-2004). M/o NHR&C also reserves the right to hold or withdraw from or cancel the process at any stage up to the final pre-qualification / shortlisting.
5. M/o NHR&C will have no liability in case of non-receipt of any correspondence from them to the applicant due to the postal delays.
6. Mere submission of this EOIs or issue of RFP document does not guarantee that the applicant will be selected for the project.



Procurement Notice

10-1/2024/P&D.

Request for Proposal

Ministry of National Health Services Regulations & Coordination invites sealed bids from reputable Consultants/Firms for the Feasibility Study for Establishment of State-of -the Art Tertiary Care Hospital at AJK, GB, Merged Districts, Chitral & Baluchistan.

Bids will be evaluated in terms of Rule 36 (b) of Public Procurement Rules-2004 i.e., "Single stage-two envelope procedure". Bidding documents containing detailed scope of work and evaluation criteria etc. can be downloaded free of cost from M/O NHR&C website: www.nhsr.gov.pk. This RFP is also available at PPRA website www.ppra.org.pk.

Bids prepared in accordance with the instructions in the bidding documents containing Technical and Financial Proposals, must reach at address given below on or before **February 15, 2025 at 11:00 am**.

Technical Proposals will be opened on same day at **11:30 am** in the presence of bidders' representatives (who choose to attend) at the address given below. Bidders will be required to submit Bid Security of **Rs.50,000/-** (Rupees Fifty Thousand Only) in the form of bank draft/ pay order in favor of DDO, M/o NHR&C,. Late/ incomplete/ conditional bids will not be entertained.

M/o NHR&C reserves the right to accept or reject any or all bids in accordance with relevant clause of Public Procurement Rules (PPR-2004).

Director P&D
M/o NHR&C, 3rd FLOOR, KOHSAR BLOCK, PAK
SECRETARIAT, ISLAMABAD,
Tel: 051-9245998

Instruction to Bids

1. Scope of Bid

Ministry of National Health Services Regulations & Coordination (M/O NHR&C), 3rd FLOOR, KOHSAR BLOCK, PAK SECRETARIAT, ISLAMABAD, hereinafter called “Company”, invites sealed bids from tax registered and renowned Consultant / Firms for Recruitment and Selection. The bidding process is open to all bidders who meet the eligibility criteria i.e., attached at **Annexure – B. Scope of Work / Terms of Reference** available at **Annexure – A.**

Bidder/Firm, who is black listed by any government organization will not be eligible to participate in the bidding/procurement process.

2. Cost of Bidding

All prices / costs must be quoted in Pak Rupees. The Bidder will bear all costs associated with the preparation and submission of its bid and M/ONHR&C will in no case be responsible or liable for those costs.

3. Bidding Documents

a) Contents of Bidding Documents

Bidders are expected to examine all instructions, forms, terms, specifications, and other information in the Bidding Documents. Failure to furnish all information required by the Bidding Documents or submission of a bid not substantially responsive to the Bidding Documents in every respect will be at the Bidder’s risk and may result in the rejection of its bid.

b) Amendment of Bidding Documents

i. At any time prior to the deadline for submission of bids, M/ONHR&C may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, amend the Bidding Documents.

ii. Amendments will be provided in the form of Addenda to the bidding documents, which will be sent in writing to all prospective Bidders that received the bidding documents from the Company. Addenda will be binding on Bidders. Bidders are required to immediately acknowledge receipt of any such Addenda. It will be assumed that the Bidder in its bid will have taken the amendments contained in such Addenda into account.

iii. In order to offer prospective Bidders reasonable time in which to consider the amendment in preparing their bids, the Company may, at its discretion, extend the deadline for the submission of bids consistent with provision of Rule 27 of PPRA-2004.

4. Preparation of Bids

a) Bid Prices

The contract will be for the Feasibility Study for Establishment of State-of -the Art Tertiary Care Hospital at AJK, GB, Merged Districts, Chitral & Baluchistan. Initially, contract will be signed for a period of 1.5 Months which may be extendable upon mutual agreement of both the parties. All bids will be quoted in Pak Rupee. Bids in any other currency will be rejected. The price quoted would be inclusive of all taxes levied by the local Authority/ Provincial Government/ Federal Government at the time of submission of bids. Any subsequent change in applicable direct/ indirect taxes/ duties levied by the government will accordingly be adjusted. Bid prices must be valid for 90 days from the date of opening of Financial Proposal till the award of contract to the successful bidder.

b) Submission of Bids

c) Deadline for Submission of Bids

- a. Bids must be received at the address specified in Bid Data Sheet not later than the time and date specified in the Bid Data Sheet.
- b. M/ONHSR&C may extend the deadline for submission of bids by issuing an amendment, in which case all rights and obligations of the Company and the bidders pertaining to the original deadline will then be subject to the new deadline.

5. Late Bid

Any Bid received by the Company after the deadline will be returned unopened to the Bidder.

6. Bids Opening and Evaluation

Bid Opening

M/ONHSR&C will open all bids in public, in the presence of bidders' representatives who choose to attend at the time, date and place specified in the Bid Data Sheet. Bidders' representatives will sign an attendance sheet as proof of their attendance.

Correction of Errors

M/ONHSR&C for any arithmetic errors will check bids determined to be substantially responsive. M/ONHSR&C, on the following basis will rectify arithmetical errors:

If there is a discrepancy between unit prices and the total price that is obtained by multiplying the unit price and quantity, the unit price will prevail, and the total price will be corrected; if there is a discrepancy between the amounts in figures and in words, the amount in words will prevail. The amount stated in the Bid will be adjusted by the Company in accordance with the above procedure for the correction of errors and, with the concurrence of the Bidder, will be considered as binding upon the Bidder. If the Bidder does not accept the corrected amount, the Bid will be rejected, and the Bid Security may be forfeited.

Evaluation and Selection of Bids

The bids will be evaluated in terms of Rule 36-(b) of PPRA Rules. i.e., Single Stage - Two Envelope procedure. Bids will be evaluated in detail as per **Annexure – B of Technical Proposal**. Bidders must ensure to comply all the fields given in **Annexure – B**. If a bidder is unable to comply in any of the given field, their proposal will be disqualified for further processing. The Financial Proposal of technically compliant firm will only be opened.

Client References

The bidder must mention the names and contact details of at least two (2) client references on prescribed format (**Annexure C**) who shall be able to provide information about services rendered by the firm.

Bid Security

All bidders are required to submit amount of **Rs.50,000/-** as bid security enclosed with their financial proposal. No bid will be considered as valid unless the Bid Security accompanies it. No interest will be payable by the M/ONHSR&C on this deposit. Bid Security will be refundable on completion of bidding process or the award of contract to the successful bidder.

Award Criteria

7. Award Criteria

The contract will be awarded to the most advantageous bidder whose bid has been found technically and financially compliant as per PPRA rules.

8. Company's Right to Reject All the Bids

The Company reserves the right to annul the bidding process and reject bids at any time prior to award of contract as per PPRA Rules.

9. Payment

Payments will be made by M/ONHSR&C against each completed assignment against invoice/s raised by the successful company / supplier. No advance payment will be admissible.

10.Code of Conduct

It is the Company's policy to require that Consultant/ Service Providers, Suppliers, and Contractor under Company-financed contracts, observe the highest standard of ethics during the procurement and execution of such contracts. Under Rule 19 of PPRA-2004, the Company can blacklist bidders found to be indulging in corrupt or fraudulent practices. Such barring action will be duly publicized and communicated to the PPRA.

11.Integrity Pact

Pursuant to Rule 7 of PPRA-2004, bidders will be required to sign an Integrity Pact in accordance with prescribed format attached at **Annexure – D**.

12.Overriding Effect of PPRA-2004

Wherever, in conflict with these documents the stipulation of PPRA-2004 will prevail.

Bid Data Sheet

The following specific data for services to be acquired will complement, supplement or amend the provisions in the Instructions to Bidders (ITB). Whenever there is a conflict, the provisions herein will prevail over ITB.

Request for Proposal	
A. General	
1	<p>The identification number of the Request for Proposal is: 10-1/2024/P&D.</p> <p>The Procuring Agency is: M/o NHSR&C,3rd FLOOR, KOHSAR BLOCK, PAK SECRETARIAT, ISLAMABAD.</p> <p>The contracts are: Feasibility Study for Establishment of State-of -the Art Tertiary Care Hospital at AJK, GB, Merged Districts, Chitral & Baluchistan</p>
2	<p>A list of debarred firms and individuals is available on the PPRA's website: http://www.ppra.org.pk</p>
B. Contents of the Request for Proposal	
3	<p>For clarification purposes, the Procuring Agency's address is: Procurement Committee, M/o NHSR&C,3rd FLOOR, KOHSAR BLOCK, PAK SECRETARIAT, ISLAMABAD.</p> <p>Phone No: 051-9245998 Email: - Email Address: msnhsr@gmail.com</p>
4	<p>Web page: www.nhsr.gov.pk, EPAD of PPRA</p>
5	<p>Pre-Bid Meeting will be held: yes, at M/o NHSR&C,3rd FLOOR, KOHSAR BLOCK, PAK SECRETARIAT, ISLAMABAD, Dated: 10th Februry,2025 (optional)</p>
C. Preparation of Applications	
6	<p>This RFP document has been issued in the "English" language.</p>
7	<p>No additional documents are required</p>
8	<p>In addition to the original uploaded on EPAD of PPRA, the number of copies to be submitted with the Application is: [One Copy]</p>

D. Submission of Applications	
9	<p>The deadline for Application submission is: Date: 15th February, 2025 Time: 1100 hours</p> <p>The Applicants are directed to submit their Bidding documents along with tender purchase receipt on-line through EPADS of PPRA.</p> <p>For Application submission purposes only, the Procuring Agency's address is: Procurement Committee, M/o NHR&C, 3rd FLOOR, KOHSAR BLOCKPAK SECRETARIAT, ISLAMABAD.</p> <p>Phone No: 051- Email:- msnhsr@gmail.com</p>
10	<p>The opening of the Applications shall be at:- Date: 15th February, 2025 Time: 1130 hours</p> <p>At Meeting Hall, M/o NHR&C, 3rd FLOOR, KOHSAR BLOCK, PAK SECRETARIAT, ISLAMABAD.</p>
11	The electronic Application opening – Applicable (Submitted on EPADS Only)
E. Procedures for Evaluation of Applications	
12	<p>The bids will be evaluated in terms of Rule 36-(b) of PPRA Rules. i.e., Single Stage - Two Envelope procedure. Bids will be evaluated in detail as per Annexure – B of Technical Proposal.</p> <p>Bidders must ensure to comply all the fields given in Annexure – B. If a bidder is unable to comply in any of the given field, their proposal will be disqualified for further processing. The Financial Proposal of technically compliant firm will only be opened</p>

TECHNICAL PROPOSAL

Scope of Work / Terms of References

Feasibility Study for Establishment of State-of-the Art Tertiary Care Hospitals at AJK, GB, Merged Districts, Chitral and Balochistan

1. Introduction

In response to the Prime Minister's directive (March 2024), this feasibility study aims to determine the necessity and feasibility of Establishment of State-of-the Art Tertiary Care Hospitals at AJK, GB, Merged Districts, Chitral and Balochistan. This initiative aligns with the government's health and development agenda under PSDP 2024-2025. The proposal focuses on improving healthcare access and quality in these underserved regions.

2. Objectives

- **Assess the Need:** Determine the actual need for hospitals near proposed sites for Danish Schools or at independent location, considering factors such as existing healthcare infrastructure, population density, and disease burden.
- **Optimize Location and Size:** Identify the most suitable locations for hospitals, considering factors like accessibility, and service area needs.
- **Develop a Sustainable Model:** Explore viable financing and operational models after the completion to ensure the long-term sustainability of the hospitals.

3. Scope of Study

The feasibility study will address:

1. Need Assessment

- Analyze existing healthcare facilities and their accessibility within the proposed locations.
- Conduct a comprehensive health needs assessment, including disease prevalence, demographic data, and healthcare utilization patterns.
- Evaluate the potential impact of establishing hospitals at any independent location on improving healthcare access and outcomes for the local population.

2. Location and Size Determination:

- Analyze potential locations for hospitals, considering factors like accessibility, availability of land, and proximity to major population centres.
- Determine the optimal size and scope of services for each hospital based on the health needs assessment and projected patient volume.

3. Financial and Operational Feasibility:

- Develop detailed cost estimates for construction, equipment, staffing, and ongoing operational expenses.
- Explore potential funding sources, including government budgets, public-private partnerships, and philanthropic contributions.
- Develop a sustainable operational model, including staffing plans, service delivery models, and quality assurance mechanisms.

4. Proposed Project Details

- **Number of Hospitals:** The scope of 1x hospital at proposed location will be determined based on the need assessment and feasibility analysis.
- **Location:** Hospitals will be strategically located to maximize accessibility and impact, considering factors mentioned in Section 3.

5. Implementation Strategy

- **Stakeholder Collaboration:** Engage with the provincial/ regional authorities, local communities, healthcare providers, and other relevant stakeholders throughout the project lifecycle.
- **Data Collection and Analysis:** Conduct rigorous data collection and analysis to inform all project decisions.
- **Design and Construction:** Adhere to modern hospital design principles and ensure compliance with all relevant building codes and safety standards.

6. Operational Plan

- **Funding Mechanisms:** Explore a diverse range of funding sources, including government budgets, public-private partnerships, and philanthropic contributions.
- **Operational Management:** Establish efficient and effective operational management systems, including financial management, inventory control, and quality assurance.
- **Community Engagement:** Foster strong community engagement to ensure the hospitals meet the needs of the local population.

7. Expected Outcomes

- Improved access to quality healthcare services for the populations surrounding.
- Reduced health disparities and improved health outcomes in underserved regions.
- Strengthened healthcare infrastructure in AJK, GB, Merged Districts, Chitral and Balochistan.
- Enhanced community health and well-being.

8. Requirements

- Conduct detailed feasibility studies (PC-II) for each proposed hospital, including comprehensive need assessments, cost-benefit analyses, and environmental impact assessments.
- Submit feasibility reports to the Ministry of Health for further discussion and further approval of DDWP and funding allocation.
- Based on PC-II, prepare draft PC-1 for the proposed hospitals in Province
- Develop a robust monitoring and evaluation framework to track progress and measure the impact of the project.
- The Firm having valid registration with Pakistan Engineering Council in project profile codes 1203(iii) shall be considered technically qualified.
- Time for completion of the assignment is 45 days.

9. Key Considerations:

- **Need Assessment:** The feasibility study must prioritize a thorough and evidence-based assessment of the actual need for hospitals in suitable location. This will involve analyzing existing healthcare services, identifying gaps in care, and assessing the potential impact of the proposed hospitals on improving health outcomes.
- **Sustainability:** The long-term sustainability of the hospitals is crucial. The feasibility study must explore various funding models, including public-private partnerships and community-based financing mechanisms.
- **Community Engagement:** Active community engagement is essential throughout the project lifecycle.
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Annexure - A**Bid Form**

(To be printed on bidder's letterhead)

To:

Dated:

Director P&D
 M/o NHR&C, 3rd FLOOR, KOHSAR BLOCK,
 PAK SECRETARIAT, ISLAMABAD,
 Tel: 051-9245998

Technical Proposal

**Tender for Hiring of Consultant / Firm for for the Feasibility Study for Establishment of State-of -the Art
 Tertiary Care Hospital at AJK, GB, Merged Districts, Chitral & Baluchistan**

Dear Sir,

Having examined the bidding documents, the receipt of which is hereby duly acknowledged, we the undersigned, offer to supply and deliver the required item or services in conformity with the said bidding documents as may be ascertained in accordance with the Technical Proposal and Schedule of Prices attached herewith and made part of this Bid.

We undertake, if our Bid is accepted, to deliver the services in accordance with the schedule specified in the Technical Requirements and Specifications.

We agree to abide by this Bid prices must be valid for 90 days from the date of opening of Financial Proposal till the award of contract to the successful bidder. Bid Prices once approved, shall not be changed till the completion of the entire project as per the scope of work .

If the Bid is accepted then until a formal Contract is prepared and executed, this Bid, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

We understand that you are not bound to accept the lowest or any bid you may receive.

Dated this _____ day of _____ 2025

 [Seal & signature]

 [In the capacity of]

Duly authorized to sign Bid for and on behalf of

Annexure – B

Compliance Based Eligibility Criteria

Tender for Hiring of Consultant / Firm for the Feasibility Study for Establishment of State-of -the Art Tertiary Care Hospital at AJK, GB, Merged Districts, Chitral & Baluchistan

S. No.	Criteria	Compliance		Evidence Provided		Attach Evidences as Under
		Yes	No	Yes	No.	
1.	Bidder must be a registered Tax Payer and must appear on the Active Taxpayer List. Please attach valid documentary proof along with NTN / STRN certificates etc.					Appendix - A
2.	Bidder must be registered in Securities and Exchange Commission of Pakistan (SECP). Please attached valid documentary proof.					Appendix – B
3	The Firm Having Valid Registration with Pakistan Engineering Council (PEC)in Project Codes 1203.					Appendix-C
4.	Bidder must have at least five (05) years of experience in feasibility Study for establishment of state of Art Tertiary Care hospitals /establishment of Health Facilities. Please provide verifiable details such as contracts etc.					Appendix - D
5.	The bidder must have team leader having Master’s degree with at least 15 years of experience in Feasibility Study in Establishment of health Facilities.					Appendix - E
6.	The bidder must have team members having Master’s degree with at least 5 years relevant experience in Feasibility Studies.					Appendix – F
7.	Bidder must submit an affidavit on a Rs.200/- Stamp Paper that they have not been blacklisted or debarred by any Law Enforcement Agency / Organization in Pakistan.					Appendix - G

Note:

- i. Bids will be evaluated in terms of Rule 36-(b) of PPRA Rules. i.e., Single Stage - Two Envelope procedure.
- ii. Bidder must ensure to comply all the fields given here above.
- iii. If a bidder is unable to comply in any of the given field, the proposal will not be considered for further processing.
- iv. The financial proposal of only technically compliant firm will be opened.
- v. Bidders must place their provided evidences as Appendix (clearly marked).
- vi. Contract will be awarded to the successful bidder(s) whose bid has been found technically and financially compliant and emerged as the most advantageous bid.
- vii. During the evaluation no amendments by the bidder in the proposal will be permitted; however, M/ONHSR&C may seek clarification.
- viii. The bid security of bids of unsuccessful bidders will be returned.

Client References

(must be filled in by the bidder)

Reference One (1)	
Client Name	
Contact Person with email	
Address and Contact Number	
Industry	
Any Comments	
Reference Two (2)	
Client Name	
Contact Person with email	
Address and Contact Number	
Industry	
Any Comments	

Integrity Pact

**Tender for the Feasibility Study for Establishment of State-of -the Art Tertiary Care Hospital at AJK, GB,
Merged Districts, Chitral & Baluchistan**

[Bidder Name] hereby declares that it has not obtained or induced the procurement of any contract, right, interest, privilege or other obligation or benefit from Government of Pakistan (GoP) or any administrative subdivision or agency thereof or any other entity owned or controlled by it (GoP) through any corrupt business practice.

Without limiting the generality of the foregoing, [Bidder Name] represents and warrants that it has fully declared the brokerage, commission, fees etc. paid or payable to anyone and not given or agreed to give and shall not give or agree to give to anyone within or outside Pakistan either directly or indirectly through any natural or juridical person, including its affiliate, agent, associate, broker, consultant, director, promoter, shareholder, sponsor or subsidiary, any commission, gratification, bribe, finder's fee or kickback, whether described as consultation fee or otherwise, with the object of obtaining or inducing the procurement of a contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP, except that which has been expressly declared pursuant hereto.

[Bidder Name] certifies that it has made and will make full disclosure of all agreements and arrangements with all persons in respect of or related to the transaction with GoP and has not taken any action or will not take any action to circumvent the above declaration, representation or warranty. [Bidder Name] accepts full responsibility and strict liability for making any false declaration, not making full disclosure, misrepresenting facts or taking any action likely to defeat the purpose of this declaration, representation and warranty. It agrees that any contract, right, interest, privilege or other obligation or benefit obtained or procured as aforesaid shall, without prejudice to any other right and remedies available to GoP under any law, contract or other instrument, be voidable at the option of GoP.

Notwithstanding any rights and remedies exercised by GoP in this regard, [Bidder Name] agrees to indemnify GoP for any loss or damage incurred by it on account of its corrupt business practices and further pay compensation to GoP in an amount equivalent to ten times the sum of any commission, gratification, bribe, finder's fee or kickback given by [the Bidder] as aforesaid for the purpose of obtaining or inducing the procurement of any contract, right, interest, privilege or other obligation or benefit in whatsoever form from GoP.

For and On Behalf Of

Signature: _____

Name: _____

Financial Proposal

Financial Proposal

Tender for the Feasibility Study for Establishment of State-of -the Art Tertiary Care Hospital at AJK, GB, Merged Districts, Chitral & Baluchistan

Description	Duration of Contract	Lumpsum Quoted Price
<ul style="list-style-type: none">• Conduct Detail Feasibility studies (PC-II) for Each Proposed hospital including Comprehensive need assessment, cost-benefit analysis, and environmental impact assessment.• Submit Feasibility Report to the Ministry of Health for further discussion and further approval of DDWP and Funding allocation.• Based on PC-II, Prepare Draft PC1 for proposed hospitals in Province.• Develop a robust Monitoring and Evaluation Frame Work to track progress and measure the impact of Project.	45 Days	

Quoted Prices in Words:

Note:

1. Quoted Prices should be inclusive of all applicable taxes either Federal & Provincial Govt. or local bodies and will be deducted from the invoice accordingly.
2. Bidder shall not claim or charge any other Out of Pocket expense other than quoted above
3. An amount of Rs.50,000/- as Bid security must be submitted along with Financial Proposal & Copy with Technical proposal in shape of Demand Draft / Pay Order in favor of M/ONHSR&C.
4. Successful firm shall submit the invoices / bills at the end of successful completion of assignment(s) up to the satisfaction of M/ONHSR&C.
5. Invoice / Bills must have valid NTN and Sales Tax Number clearly written.

Company Stamp and Authorized Signature

